



Diploma of Banking Services Management

FNS50915

STEP UP TO MANAGEMENT IN BANKING SERVICES

If you are a branch manager, team leader, or branch supervisor then this Diploma of Banking Services qualification will play a big part in the success of your sales and service program. Practical activities allow you to get immediate benefit from the qualification.

Customised Your Course

The Diploma of Banking Services Management lets you choose subjects that cover managing people performance in a sales environment, as well as sales planning to improve sales results, and making the most out of networking opportunities. A range of electives allow you to suit the program to your needs.

Subject Choices 4 electives are required (depending on subjects chosen)

- Client and Third Party Relationships
- Manage People Performance
- Manage a Sales Team
- Professional Conduct in Finance
- Advanced Selling of Financial Products (E)
- Safety and Risk (E)
- Prioritising Strategies (E)
- Loan Securities and Risk Management (E)
- Understanding Consumer Credit (E)

Key Course Facts



Start and study anytime



24/7 access to courses



Dedicated student adviser

For more details and current fees please visit our [Diploma of Banking Services Management](#) page.